exivity
Cloud Costs & Clarity

DataManagement *Professionals*

Case Study: Automating billing and usage insights

Automatization of IT billing, cost and usage reporting for efficient financial insights

Customer:

DataManagement
Professionals
Utrechtseweg 92
3702 AS Zeist
www.dm-p.com

Needs Expressed:

- Insights into the usage of the DataManagement Platforms
- Automatization of the IT bill
- Insights into usage

Benefits Realized:

- Full billing automation
- Insights into usage
- Deployable on each account
- Clear overviews of consumption on a per-customer basis

Learn More

🌐   www.exivity.com

Contact Us:

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Customer Story

DataManagement Professionals, founded in 2007, provides storage, protection and data management solutions. With 70 employees in 8 countries and over 500 customers there was a need to automate billing and obtain insights into cost and usage for reporting purposes.

Background

DataManagement Professionals and Exivity already had a good relationship. With a requirement for automation and insights into cost and usage, Exivity was the ideal choice of partner.

- The partnership was established in January 2018 with DMP becoming one of the early adopters of Exivity.

- So far, DataManagement Professionals and approximately 50 of their clients have been using Exivity.

Situation

DataManagement Professionals was using spreadsheets to visualize usage and costs. This process required multiple employees due to the complexity and overhead associated with collecting, transforming and uploading information for over 500 cloud customers. As well as a time-consuming activity it had a high chance of error because of its manual nature.

There was a need to automate these business processes in order to generate reports on billing and usage in minutes and seconds as opposed to hours and days.

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